

## QUESTIONS AND ANSWERS FOR 17-27-02

1. Who are the distributor you purchase from for this bid?
  - a. Colorado BOCES has sent RFP's to the following distributor:
    - i. Andrews
    - ii. Ben E. Keith
    - iii. Labatt
    - iv. Shamrock Food Service Foods
    - v. Sysco
2. Will you pull product out of Albuquerque for this bid?
  - a. In order to ensure all school district members (primarily west of I-25) receive service, the BOCES Western Board is allowing for sister companies in multiple states to co-bid.
    - i. i.e. Shamrock Albuquerque & Denver
    - ii. i.e. Sysco Albuquerque, Denver, Utah,
3. I have tried to find the Alternate Product Submittal Form and I can't find it. Can you please let me know where to look for it? **AMENDED ALTERNATIVE PRODUCTS REQUEST. PLEASE SEE AMENDED SUMMARY.**
4. When is the pre-bid conference and what is the telephone call-in number Bid Telephone Conference – call in number - 877-776-2780; March 2, 2017, 2 pm MST
5. Distributor's landed fees are propriety to companies. Can other alternatives be considered? When pricing is propriety to companies a distributor, a fixed fee can be noted when delivery to remote areas where additional cost to the distributor are incurred and MUST be noted on the final commercial bid. Final pricing will be considered in the evaluation process. has the option to provide a delivered price with an additional fixed fee if necessary. Per USDA Regulations, all pricing must be auditable by the CBFC. Columns have been amended on the spreadsheet and will be rereleased with proper distributor numbers within 72 hours.
6. Audit information would include a notification from manufacturer of a price increase to the distributor.
7. How do we know what the average volume/case price should be for each delivery site? Average volume per delivery site will be shared after an award is made.
8. There is not a Buy American column on the commercial bid, could you please add the column. Yes, the column has been added in the amended commercial bid.
9. How are districts added? Colorado BOCES believes that a distributor needs to partner with the association to service all districts in the state. With that said, I will work.
10. If the expectation is that all school districts purchase 80% of their budget with the awarded distributor how to enforce this criterion? During my site visits and when reviewing distributor reports I monitor purchasing histories of school districts. In addition, the Colorado Department of education is enforcing USDA procurement regulations siting those districts that are out of compliance with awarded bids.