Page 3- Bid Documents on BOCES Website- I looked and am not finding them. I have asked the website administrator to let me know where the bid documents are posted. I will update as soon as possible.

Page 4- Produce and Dairy products not subject to the .30 BOCES Admin Fee- in the past this has been Fluid Milk- will Dairy cover cheese, sour cream, cottage cheese, etc.? Produce is understood on this. Under dairy, only milk is exempt from the $.30 fee.

- Ability to service both Regions- not sure that we can do the West. 30 point loss on this
- CO Grown Pdts.- not sure if we do but another 30 point loss
- Ability to meet service characteristics and fees charged as indicated in Section III-B,C,&E- I see a B, C, D but no E section

The above points were determined by the committee.

Page 8-Pricing Method- Says Firm Price only- it is pretty difficult to do this based on the COVID year and also what freight and fuel may do. We can do firm for the year where the manufacturer’s provide contract deviated pricing for the school year. Understand milk, produce and meat- however is cheese, etc. considered in the milk and/or dairy items?? Those items volatile to monthly pricing changes such as raw meat, cheeses, milk, produce etc. are exempt for fixed pricing. Solicitation document states: The required methods for determining product prices in the agreement is “Firm Price only”. The Firm Price method shall be used for all items except milk, fresh fruit and fresh vegetables, and refrigerated meat items in the Market Basket. All Firm Prices will be held for the entire length of the one (1) year contract (July 1, 2021-June 30, 2022 however, members would be willing to discuss variance pricing as needed prior to award. This was added given the current volatile market.

Cheese took some major jumps this past year in August that we had to pass on or we would have lost significant amounts of money just on cheese.

-Not sure on pricing this- as the spreadsheets do not list any columns other than “Bid Price”. So no room to list different brackets or fixed fees. Was not sure if you were looking for pricing methodology like is currently in effect or not?? Committee members asked for pricing go back to fixed pricing only instead of bracket pricing.
- Says non bid items should use same pricing methodology as the Market Basket items- Firm Price?? Yes, firm pricing – however that is determined.

Page 10- Delivery- Not Finding attachment a that outline delivery frequency. Does list account names and contacts.

- No Freight, Fuel or Delivery Charges- could be difficult to guarantee this as freight is already rising, fuel is rising- not sure what is going to happen in the next 6 months.
- BOCES Admin fee paid monthly now vs. quarterly- is that correct?? Yes, a monthly report is the standard.

Page 12- USDA Processed Foods- is this required? If so there has to be some parameters on items as we could end up with Districts wanting “their chicken nuggets” and so on resulting on stocking way too many of the same type of items. USDA foods should have been removed from this RFP.
Page 15-Delivery- References Attachment A- not seeing any delivery frequency listed (same as page 10 Delivery) Deliveries will be weekly except for Campo and West End. I believe these districts receive deliveries bi-weekly. Karva’s delivery is currently dropped off at Geno-Hugo

Page 18- Fixed-fee markup for items must be quoted in the “Non-bid Items” line in the bid specifications section of this document in the Fixed Fee Column for Brackets A and B.- Not finding this? Committee members are requesting fixed fee pricing across the state instead of fixed fee/cost plus delivery.

Page 19- The estimated case quantities based on any purchased product/40% commodity product, frequency on delivery and delivery destinations for use in preparing your bid submittal is contained on a separate Excel spreadsheet labeled: BID NO. 02-12-2021 Districts and Delivery Sites. Delivery information is based on each participating district’s school calendars. School calendars can be obtained from each school district upon award of this RFP- not seeing all this information?? Deliveries will be weekly except for Campo and West End. I believe these districts receive deliveries bi-weekly. Karva’s delivery is currently dropped off at Geno-Hugo

Page 22-J. Completed and submitted pricing sheet for USDA donated commodities, 60-day cold storage and distribution _____Yes K. Completed and submitted Flat Fee Mark-up Pricing for non-bid items _____Yes L. Completed and submitted the Affirmation of Flat Fee Mark-up Pricing for Bid Items _____Yes Not seeing these? I have removed these items from the amended document.

This RFP should have had USDA removed. I have removed the USDA sections from this document and reattached the RFP.

I have clarified the market basket spreadsheet by adding Responding Vendor Bid above Column W – AB.

These questions have been sent to all distributors along with amended documents.