



TRANSFORMING MORE THAN CLASSROOMS®



Association of Educational
PURCHASING AGENCIES

School & Instructional Supplies
Contract #IFB023-D

Athletic Equipment
and Supplies
Contract #IFB023-G

Furniture
Contract #IFB022-A

Security Solutions
Contract #025-E

COLORADO BOCES ASSOCIATION



Joining Forces to Enrich Educational Opportunities for Students



Save on thousands of products with your **AEPA** contracts.

AEPA is your source for contract savings on thousands of educational supplies from crayons to curriculums — as well as over 60 furniture manufacturers. Buy through our AEPA contracts and enjoy all these advantages:

- **35% off** list price on **supply items**
- **14% off** list price on **individual furniture, equipment, and AV tech**** **And a MSRP tiered discount structure for large quantity purchases, renovations and new school build projects.**
- **Free freight shipping** on all supply orders of \$69 and up (pricing policy 9)
- **Free shipping** on all furniture items*

*Free shipping on 5 prefix (parcel or truck) and 6 prefix (truck/freight) items. Shipping may be charged on live specimens, hazardous material and non-discountable items.

**Login to see your special discounted pricing.

Your savings source for exclusive brands.

Every educational product you buy through your AEPA contracts is curated especially for educators by School Specialty, the provider whose exclusive brands are trusted by 90% of school districts in America.



SPECIAL NEEDS



INSTRUCTIONAL
RESOURCES



EDUCATIONAL
TECHNOLOGY



EARLY CHILDHOOD



LEARNING
ENVIRONMENTS



SPECIAL NEEDS AND
PHYSICAL EDUCATION



SCIENCE
STEM/STEAM



HEALTH & SAFETY



ART



SUPPLIES



MULTI-SENSORY
ENVIRONMENTS



PHYSICAL EDUCATION

Added value items to make a great contract even better.



Online Ordering

Receive a 1% rebate on all supplies and furniture orders placed ONLINE via the School Specialty website or your online ordering portal. Start earning your rebate after \$15,000 of online supplies and furniture purchases. District rebates are calculated from January 1st through December 31st and are paid to the purchasing district the following year.*



Deep discounts on essential classroom items

Save on a selection of high-usage classroom products across multiple categories such as Art, Physical Education, Science, and Special Needs. This list provides deeper discounts to help you restock your school or classroom.

*The rebate is calculated on the net invoice amount of product only, less shipping and other charges.

AEPA FURNITURE MSRP CONTRACT (IFB022-A)

School Specialty offers tiered discounts off MSRP price for school environment items from over 60 quality furniture vendors. We also offer design and project management FREE on this contract through our Projects by Design services.

Visit SchoolSpecialty.com/projects-by-design to find out more.

Supplier	Discounts off MSRP					
	\$0-\$1,000	\$1,001-\$5,000	\$5,001-\$15,000	\$15,001-\$100,000	\$100,001-\$250,000	\$250,001+
AIS Systems, Caseload & Tables	63%	65%	67%	69%	75%	75%
AIS Divi Fast Track	67%	69%	71%	72%	78%	78%
AIS Seating	45%	47%	47%	49%	50%	53%
Bretford	1%	1%	4%	8%	13%	13%
Brodart	40%	42%	44%	46%	48%	48%
Carpets for Kids	20%	20%	20%	22%	25%	27%
CEF	24%	24%	24%	24%	26%	27%
Childcraft	66%	66%	68%	68%	71%	71%
Children's Factory	10%	10%	10%	10%	12%	14%
Classroom Select	66%	66%	68%	68%	71%	71%
Copernicus	23%	25%	28%	31%	34%	34%
Diversified Woodcrafts	50%	50%	50%	50%	50%	55%
Draper	1%	1%	4%	6%	13%	13%
Dukane	31%	33%	36%	39%	42%	42%
EKO	35%	35%	35%	35%	37%	38%
Eurotech	35%	37%	39%	42%	45%	45%
Everlast Climbing	2%	2%	2%	2%	4%	4%
Field Controls	54%	54%	55%	56%	56%	57%
Fire King	36%	38%	41%	43%	46%	46%
Flagship Carpets	18%	19%	20%	21%	22%	30%
Fleetwood	20%	20%	20%	22%	30%	30%
Foundations Worldwide INC	2%	2%	2%	2%	2%	2%
Ghent	31%	33%	35%	37%	39%	40%
Global	35%	35%	35%	35%	42%	42%
Global - Office to Go	38%	40%	43%	45%	48%	48%
Haskell	31%	33%	36%	39%	42%	42%
High Point	40%	40%	41%	44%	46%	46%
Hon	33%	35%	38%	40%	43%	43%
Interior Concepts	36%	38%	40%	43%	45%	45%
Ironwood	37%	39%	42%	44%	47%	47%
Jaypro Sports	1%	1%	1%	1%	1%	1%
KFI Studio	41%	42%	43%	44%	45%	45%
Luxor	34%	35%	36%	37%	38%	39%
Martin Yale Industries	1%	3%	4%	5%	6%	8%
Media Technologies	40%	40%	40%	40%	48%	49%
Mien	16%	16%	16%	16%	16%	16%
Monaco LLS	10%	11%	12%	13%	15%	16%

Supplier	Discounts off MSRP					
	\$0-\$1,000	\$1,001-\$5,000	\$5,001-\$15,000	\$15,001-\$100,000	\$100,001-\$250,000	\$250,001+
Mooreco - Balt - Best Rite	36%	36%	37%	42%	43%	43%
Mooreco - Vanerum	32%	32%	32%	32%	34%	35%
Mooreco - Soft Seating	32%	32%	32%	32%	34%	35%
National Recreation Systems	1%	1%	1%	1%	1%	1%
National Public Seating/Oklahoma Sound	35%	35%	35%	38%	41%	41%
Palmer Hamilton	35%	36%	37%	37%	38%	39%
Paragon Furniture INC	36%	36%	36%	36%	38%	39%
Paragon IND	8%	9%	10%	12%	13%	14%
Perpetual	40%	42%	44%	46%	49%	49%
Plymod - Foldcraft	39%	39%	39%	39%	41%	42%
Republic Storage	26%	26%	26%	28%	31%	32%
Safco	39%	39%	39%	39%	45%	45%
Sandusky Lee	45%	45%	45%	45%	47%	47%
School Specialty Furniture and Equipment Catalog	14% off LIST Price	14% off LIST Price	14% off LIST Price	14% off LIST Price	14% off LIST Price	14% off LIST Price
Screenflex	1%	1%	1%	1%	1%	1%
Securitech Group INC	14%	17%	19%	21%	23%	25%
Sedia Systems	23%	25%	27%	29%	31%	33%
Skutt Ceramic Products	8%	9%	10%	12%	13%	14%
Sico	24%	24%	24%	24%	26%	27%
Stevens Industries	14%	17%	19%	21%	23%	25%
Stevens Industries - Tot Mate	6%	8%	11%	13%	16%	18%
Tenjam	23%	25%	28%	32%	34%	35%
Tesco	26%	26%	26%	28%	31%	33%
Ubtech Robotics Corp	1%	1%	1%	1%	1%	1%
Ultraplay/Ultraside/Playcore	2%	2%	2%	2%	2%	2%
Waddell	31%	33%	35%	37%	39%	40%
WB Mfg.	58%	58%	58%	58%	59%	60%
ZK Teco	30%	30%	30%	30%	30%	30%



All products are priced FOB within the continental US (free freight). Shipments to Alaska, Hawaii and Territories and Outlying areas are prepaid to the port of exportation. Additional freight from US port to final destination will be applied as actual charges. Delivered pricing provides for dock/tailgate delivery. Installation: Standard installation to be quoted and cost will not exceed 15% of the order total. Prevailing Wage/Union installation to be quoted and cost will not exceed 28% of the order total.



projects **by design**

Project Design & Installation Services:
Our No-Charge Projects by Design services allow you to focus on serving students.

Sign into your account to see your contract pricing.
See our full assortment at select.schoolspecialty.com/aepa-co-op

The products you need, the support to get them.

- Metal and Weapons Detection Systems
- Quick Action Lockdown classroom locks
- LEXI™ Lockdown one-motion egress exit device
- QUICKBOLT Instant Lockdown Locks
- SentryERS Emergency Lockdown System
- Lockdown shades for classroom windows and view panels (Customized Fit Available)
- HALO 3C IoT Smart Sensors w/ Vape detection, Panic Button alarming, Gunshot detection, keyword "Help" feature for bully protection and Aggressive Behavior detection, alerting and notification
- AI Gun Detection Software solutions
- 3M Safety Glass Security Film and Ballistic Panel Options
- Two-way radios and other communication tools
- Stop The Bleed® kits
- Visitor management products
- Air Purification including cleaners and UVC technology



CEIA OPENGATE Weapons Detection System



HALO 3C IoT Smart Sensor



Safety - Communications



Weighted Lockdown Window Shade

GROUPING OF DISCOUNT	DISCOUNT OFFERED FOR THIS GROUPING	VENDOR
Crisis Alert Management	12%	Midland
Access Control	14%	Securitech Group INC
Access Control	1%	CEIA
Access Control	1%	ZK Teco
Access Control	1%	K and R Solutions Group
Surveillance Equipment	4%	Halo-IPVideo-Ingram
Perimeter Security/Protective Barriers	17%	Carolina Covertech - School Safety Solutions
Perimeter Security/Protective Barriers	14%	3M Window Film
School Specialty Furniture and Equipment Catalog	14% off LIST Price	School Specialty

Contact your School Specialty representative to find out more.

School Specialty is an approved vendor and contract holder on many national, state, and local purchasing cooperatives and contracts.