



TRANSFORMING MORE THAN CLASSROOMS\*



School & Instructional Supplies  
**Contract #023-D**

Athletic Equipment  
and Supplies  
**Contract #023-G**

Furniture Solutions  
**Contract #026-A**

Security Solutions  
**Contract #025-E**

**COLORADO BOCES ASSOCIATION**



# Save on thousands of products with your AEPA contracts.

AEPA is your source for contract savings on thousands of educational supplies from crayons to curriculums — as well as over 60 furniture manufacturers. Buy through our AEPA contracts and enjoy all these advantages:

- **35% off** list price on **supply items**
- **14% off** list price on **individual furniture, equipment, and AV tech** **And a MSRP tiered discount structure for large quantity purchases, renovations and new school build projects.**
- **Free freight shipping on all supply orders of \$69 and up** (pricing policy 9)\*
- **Free shipping on all furniture items\*\***

\*Parcel shipped supplies items (pricing policy 5) are ineligible for free shipping and will be charged 20% of the subtotal of the items, after any discounts are applied, with a \$11.95 minimum charge.

\*\*Free shipping on 5 prefix (parcel or truck) and 6 prefix (truck/freight) furniture items. Shipping may be charged on live specimens, hazardous material and non-discountable items.

Login to see your special discounted pricing.

# Your savings source for exclusive brands.

Every educational product you buy through your AEPA contracts is curated especially for educators by School Specialty, the provider whose exclusive brands are trusted by 90% of school districts in America.



SPECIAL NEEDS



INSTRUCTIONAL  
RESOURCES



EDUCATIONAL  
TECHNOLOGY



EARLY CHILDHOOD



LEARNING  
ENVIRONMENTS



SPECIAL NEEDS AND  
PHYSICAL EDUCATION



SCIENCE  
STEM/STEAM



HEALTH & SAFETY



ART



SUPPLIES



MULTI-SENSORY  
ENVIRONMENTS



PHYSICAL EDUCATION

## Added value items to make a great contract even better.



### Online Ordering Growth Rebate

Receive a 1% rebate on all supplies and furniture orders placed ONLINE via the School Specialty website or your online ordering portal. Start earning your rebate after \$15,000 of online supplies and furniture purchases. After your first year earning a rebate, this program transitions to a GROWTH rebate. You must exceed your online sales year-over-year by 12/31 to be eligible for a rebate the following year. District rebates are calculated from January 1st through December 31st and are paid to the purchasing district the following year.\*



### Deep discounts on essential classroom items

Save on a selection of high-usage classroom products across multiple categories such as Art, Physical Education, Science, and Special Needs. This list provides deeper discounts to help you restock your school or classroom.

\*The rebate is calculated on the net invoice amount of product only, less shipping and other charges.

## AEPA FURNITURE SOLUTIONS MSRP CONTRACT (026-A)

School Specialty offers tiered discounts off MSRP price for school environment items from over 80 quality furniture vendors. We also offer design and project management FREE on this contract through our Projects by Design services. Visit [SchoolSpecialty.com/projects-by-design](https://www.schoolspecialty.com/projects-by-design) to find out more.

Manufacturer	\$0-\$1000	\$1,001-\$5,000	\$5,001-\$15,000	\$15,001-\$100,000	\$100,001-\$250,000	\$250,001+
Affordable Interior Systems (AIS) Ancillary Lounge	31%	34%	38%	40%	40%	42%
Affordable Interior Systems (AIS) Casework	55%	57%	60%	61%	61%	62%
Affordable Interior Systems (AIS) Non-Seating	69%	70%	72%	73%	73%	74%
Affordable Interior Systems (AIS) Seating	45%	47%	47%	49%	50%	53%
Allied USA	63%	63%	64%	64%	64%	65%
Alumni	61%	61%	61%	61%	62%	63%
American Art Company	14%	14%	16%	16%	17%	18%
Aurora Shelving	27%	27%	27%	30%	33%	34%
A.W.T Shelving	1%	1%	1%	1%	1%	1%
Burke (BCI)	3%	3%	3%	4%	4%	5%
Biofit	48%	48%	48%	50%	53%	53%
Bison	18%	18%	19%	19%	21%	22%
Bretford	26%	26%	28%	32%	33%	35%
Carpets for Kids	32%	33%	35%	35%	36%	37%
CEF	33%	33%	33%	35%	36%	38%
Childcraft	69%	69%	70%	70%	71%	71%
Children's Factory	14%	14%	14%	15%	17%	18%
Classroom Select	71%	71%	72%	72%	73%	74%
Clinton	25%	25%	25%	27%	29%	30%
Copernicus	41%	41%	41%	41%	42%	43%
Correll	44%	44%	44%	44%	45%	45%
Datum	34%	34%	34%	34%	36%	37%
Debcor	9%	9%	9%	10%	10%	11%
Diversified Woodcrafts	56%	56%	57%	57%	58%	60%
Elkay	41%	44%	46%	47%	49%	50%
ERG	33%	35%	37%	38%	40%	42%
Fabrication Enterprises	1%	1%	1%	1%	1%	1%
FireKing	44%	44%	45%	45%	46%	47%
Fleetwood	32%	32%	32%	33%	34%	36%
Frasch	44%	44%	44%	44%	44%	46%
Ghent Mfg	44%	44%	44%	44%	45%	45%
Global Furniture	44%	44%	44%	45%	45%	46%
Global to Go	46%	48%	49%	49%	49%	50%
Greene	1%	1%	1%	1%	1%	1%
Hann	37%	37%	38%	39%	40%	41%
High Point Furniture Industries	41%	41%	41%	42%	43%	44%
Hon	46%	46%	46%	46%	47%	47%
Interior Concepts	42%	46%	48%	50%	52%	52%
InventionLand	14%	14%	16%	16%	17%	18%
Jasper	41%	41%	41%	43%	45%	46%
JayPro	1%	1%	3%	3%	4%	5%
KC Bin	47%	47%	47%	47%	49%	49%
KFI	50%	50%	51%	52%	53%	54%

Manufacturer	\$0-\$1000	\$1,001-\$5,000	\$5,001-\$15,000	\$15,001-\$100,000	\$100,001-\$250,000	\$250,001+
Kids Stuff /ABL Furniture	11%	12%	13%	13%	14%	17%
Luxor	21%	23%	24%	25%	26%	27%
MediaTechnologies	46%	46%	47%	47%	47%	48%
Mien	21%	23%	24%	25%	26%	27%
Mity Lite	38%	38%	39%	39%	40%	41%
Mooreco	41%	41%	42%	43%	43%	44%
Muzo	33%	33%	34%	34%	35%	36%
MyTCoat	1%	1%	3%	3%	4%	5%
National Public Seating	47%	47%	47%	49%	51%	52%
National Office Furniture	44%	44%	44%	46%	47%	49%
Nexterra	1%	1%	1%	1\$	1%	1%
NorvaNivel	41%	41%	42%	42%	42%	43%
Palmer Hamilton	43%	44%	45%	46%	46%	47%
Pineapple	20%	20%	20%	21%	22%	23%
Populas	20%	20%	20%	21%	22%	23%
Quantum	54%	56%	57%	58%	59%	60%
Safco	49%	49%	49%	49%	51%	53%
Sandusky Lee	49%	49%	49%	49%	51%	53%
School Specialty Furniture Catalog	14%	14%	14%	14%	14%	14%
Screenflex	8%	8%	9%	9%	10%	11%
Sico	38%	38%	38%	38%	39%	40%
Smith Carrel	33%	35%	37%	38%	40%	42%
Smith System	31%	33%	35%	36%	38%	40%
Snoezelen	68%	69%	70%	71%	71%	72%
Southpaw	1%	1%	1%	1%	1%	1%
Spec Furniture	33%	35%	37%	38%	40%	42%
Stevens Industries	20%	21%	22%	23%	24%	25%
Superior Recreational Amenities	7%	8%	9%	10%	11%	13%
Superior Recreational	1%	1%	3%	3%	4%	6%
Tenjam	36%	37%	38%	38%	39%	40%
Tennsco	37%	38%	39%	40%	41%	41%
Tesco	20%	21%	22%	23%	24%	25%
Toledo Furniture	48%	49%	51%	52%	53%	55%
UltraPlay	3%	4%	5%	7%	9%	11%
UltraSite	3%	4%	10%	11%	12%	13%
Waddell Mfg	40%	42%	44%	45%	47%	48%
Wisconsin Bench	62%	62%	62%	62%	62%	63%
Wenger	1%	1%	1%	1%	1%	1%
Whitney Brothers	27%	28%	29%	30%	31%	32%
Wood Designs	32%	33%	34%	35%	35%	36%



All products are priced FOB within the continental US (free freight). Shipments to Alaska, Hawaii and Territories and Outlying areas are prepaid to the port of exportation. Additional freight from US port to final destination will be applied as actual charges. Delivered pricing provides for dock/tailgate delivery. Installation: Standard installation to be quoted and cost will not exceed 18% of the order total. Prevailing Wage/Union installation to be quoted and cost will not exceed 28% of the order total.



projects by design®

**Project Design & Installation Services:**  
Our No-Charge Projects by Design services allow you to focus on serving students.

# The products you need, the support to get them.

- Metal and Weapons Detection Systems
- Quick Action Lockdown classroom locks
- LEXI™ Lockdown one-motion egress exit device
- QUICKBOLT Instant Lockdown Locks
- SentryERS Emergency Lockdown System
- Lockdown shades for classroom windows and view panels (Customized Fit Available)
- HALO 3C IoT Smart Sensors w/ Vape detection, Panic Button alarming, Gunshot detection, keyword "Help" feature for bully protection and Aggressive Behavior detection, alerting and notification
- AI Gun Detection Software solutions
- 3M Safety Glass Security Film and Ballistic Panel Options
- Two-way radios and other communication tools
- Stop The Bleed® kits
- Visitor management products
- Air Purification including cleaners and UVC technology



CEIA OPENGATE Weapons Detection System



HALO 3C IoT Smart Sensor



Safety - Communications



Weighted Lockdown Window Shade

SAFETY CATEGORY	BASE DISCOUNT OFF MSRP	VENDOR
Crisis Alert Management	12%	Midland
Access Control	14%	Securitech Group INC
Access Control	1%	CEIA
Access Control	1%	ZK Teco
Access Control	1%	K and R Solutions Group
Surveillance Equipment	4%	Halo-IPVideo-Ingram
Perimeter Security/Protective Barriers	17%	Carolina Covertech - School Safety Solutions
Perimeter Security/Protective Barriers	14%	3M Window Film
School Specialty Furniture and Equipment Catalog	14% off LIST Price	School Specialty

**Contact your School Specialty representative to find out more.**